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Department of State **TELEGRAM**

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PAGE 01 STATE 022245
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INFO OCT-00 ADS-00 AID-07 INR-10 EUR-12 CIAE-00 IO-15
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TO AMEMBASSY ISLAMABAD PRIORITY
INFO USMISSION GENEVA

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E.O. 12065: N/A

TAGS: SREF, PK

SUBJECT: AFGHAN REFUGEE RELIEF: GRANT AGREEMENT FOR TRANSPORTATION ASSISTANCE

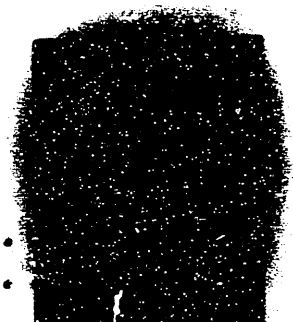
REF: ISLAMABAD 1045

1. DEPT. RECEIVED LETTER FROM PAK EMBASSY FORWARDING SAFRON'S SUGGESTED CHANGES TO PROPOSED SPECIFICATIONS DRAFTED BY AID/SER/COM WHICH UE GAVE PAK EMB IN OCTOBER (REGRET OVERSIGHT IN NOT PROVIDING ORIGINAL SPECS). THE SUGGESTIONS OFFERED BY GOP (AND ACCEPTED BY RP, NEA, AND AID/SER/COM) RESULT IN TERMS AND SPECIFICATIONS AS FOLLOW PARAS 2 AND 3, AND THE REVISIONS WERE DELIVERED TO PAK EMBASSY'S IHSAN UL HAQ ON JANUARY 27. THIS- INFORMATION IS NOT RPT NOT TO BE RELEASED TO REPRESENTATIVES OF POTENTIAL OFFERORS IN-COUNTRY BEFORE
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PAGE 02 STATE 022245

RECEIPT OF CABLE INDICATING THAT PAK EMBASSY HAS

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2

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OFFICIALLY INVITED OFFERS (WE WILL TRANSMIT THIS BY IMMEDIATE CABLE WHEN ACCOMPLISHED).

2. TERMS. COUNTRY: PAKISTAN
AUTHORITY: U.S. STATE DEPARTMENT GRANT AGREEMENT

SOURCE/ORIGIN: UNITED STATES ONLY.
OFFERS REQUESTED BY: NO LATER THAN FEBRUARY 19, 1982 AT 5 P.M. EST AT THE EMBASSY OF PAKISTAN, WASHINGTON, D.C.
SOLICITATION NO.: GOVERNMENT OF PAKISTAN SOLICITATION 1/82.
BUYER: GOVERNMENT OF ISLAMIC REPUBLIC OF PAKISTAN (MINISTRY OF STATES AND FRONTIER REGIONS, ISLAMABAD)
COMMODITY: ONE HUNDRED TWENTY-FIVE (125) PLUS OR MINUS TWENTY (20) PERCENT, AT THE OPTION OF THE BUYER, TRUCKS WITH PLATFORM BODIES AND SOLID GRAIN TYPE SIDES DESIGNED TO PROVIDE TRANSPORTATION IN SUPPORT OF THE AFGHAN REFUGEE RELIEF PROGRAM IN PAKISTAN. TRUCKS SHOULD BE OF A MAKE AND TYPE POPULAR IN PAKISTAN. TOTAL AWARD WILL BE MADE TO A SINGLE OFFEROR.
DELIVERY: TO BE NEGOTIATED WITH THE BUYER, BUT OFFERORS SHOULD INDICATE THEIR BEST DELIVERY SCHEDULE. THE TRUCKS ARE NEEDED AS SOON AS POSSIBLE AND THIS WILL BE A FACTOR IN DETERMINING WHICH OFFER WILL BE ACCEPTED.
- THE GOVERNMENT OF PAKISTAN REQUESTS OFFERS FOR THE COMMODITY LISTED ABOVE AND AS DESCRIBED IN THE ATTACHED SPECIFICATIONS. (SEE PARA 3.) THIS PROCUREMENT WILL BE FINANCED UNDER A U.S. STATE DEPARTMENT GRANT AGREEMENT.
- OFFERORS ARE RESPONSIBLE FOR ASSURING THAT OFFERS ARE ACTUALLY RECEIVED ON TIME AT THE ADDRESS INDICATED ABOVE. OFFERORS SHALL HAVE A REPRESENTATIVE AVAILABLE FOR ANY ADDITIONAL NEGOTIATIONS REQUIRED BY THE

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GOVERNMENT OF PAKISTAN.
- TELEGRAPHIC OFFERS WILL NOT BE ACCEPTED.
- OFFERS SHALL INDICATE THE UNIT PRICE OF THE ITEM BEING OFFERED, ON THE BASIS OF C.I.F. KARACHI, U.S. FLAG VESSEL.
- THE OFFERORS SHALL SUBMIT WITH THE OFFERS A RECOMMENDED, UNPRICED LIST OF ALL SPARE PARTS AND COMPONENTS NECESSARY FOR PROPER AND CONTINUING FUNCTIONING OF EACH UNIT FOR A PERIOD OF THREE YEARS. CURRENT EXPORT PRICE LIST SHOULD BE SUBMITTED AND

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APPLICABLE DISCOUNT FROM LIST PRICING MUST BE INDICATED. LIST PRICES WITH APPLICABLE DISCOUNT AT WHICH PURCHASER WILL BE ABLE TO ISSUE PURCHASE ORDERS FOR THESE PARTS AND COMPONENTS IN ANY QUANTITY FOR THE SIX MONTHS FOLLOWING THE SIGNING OF THE CONTRACT SHALL REMAIN VALID FOR THIS PERIOD. FOLLOWING ELAPSE OF THE SIX MONTHS PERIOD, OFFERED DISCOUNT FROM CURRENT EXPORT PRICE LIST AT TIME OF PURCHASE WILL OE APPLICABLE.

- OFFERORS SHALL INCLUDE IN THE OFFER A PROPOSED TRAINING PROGRAM FOR THE TRAINING OF THE PERSONNEL CONCERNED IN OPERATING AND MAINTAINING THE VEHICLES. OFFERORS SHOULD PLAN FOR THE TRAINING TO COMMENCE IN PAKISTAN BY THE TIME THE FIRST 25 UNITS HAVE ARRIVED IN PAKISTAN AND ARE READY FOR USE. THE COSTS OF THE PROPOSED TRAINING PROGRAM SHALL BE INDICATED SEPERATELY FROM THAT OF THE TRUCKS.

- A PERFORMANCE GUARANTY IN THE AMOUNT OF TEN (10) PERCENT OF THE TOTAL CONTRACT VALUE WILL BE OPENED BY THE AWARDEE IN FAVOR OF THE PURCHASER WITHIN 15 DAYS AFTER RECEIPT OF NOTICE OF AWARD. SAID PERFORMANCE GUARANTY SHALL BE SATISFACTORY TO THE PURCHASER AND SHALL BE IN THE FORM OF A CERTIFIED CHECK, IRREVOCABLE LETTER OF CREDIT, BANK GUARANTY, OR SURETY BOND AND BE COLLECTIBLE UPON RECEIPT BY THE HOLDING BANK OF THE PURCHASER'S WRITTEN CERTIFICATION OF THE SUCCESSFUL OFFEROR'S DEFAULT HEREUNDER. SAID PERFORMANCE GUARANTY

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SHALL BE RELEASED NO LATER THAN 30 DAYS AFTER COMPLETION OF THE SHIPPING CONTRACT NOTWITHSTANDING THAT THE WARRANTY PERIOD MAY EXTEND BEYOND THE COMPLETION OF THE CONTRACT.

- ONE OPERATOR'S MANUAL SHALL BE FURNISHED PER VEHICLE. ONE WORKSHOP MANUAL SHALL BE FURNISHED FOR EVERY TEN VEHICLES PURCHASED. ALL MANUALS SHALL BE IN THE ENGLISH LANGUAGE.

- TRUCKS SHALL BE WARRANTED AGAINST FAULTY DESIGN, MATERIALS, AND WORKMANSHIP FOR A PERIOD OF TWELVE (12) MONTHS OR 30,000 KILOMETERS, WHICHEVER COMES FIRST, FROM THE DATE THE VEHICLES ARE PLACED INTO SERVICE. IN NO CASE SHOULD THE WARRANTY PERIOD START LATER THAN THREE (3) MONTHS AFTER THE TRUCKS ARRIVE IN PAKISTAN. THE TRUCKS MUST BE BRAND NEW OF LATEST STANDARD PRODUCTION MODEL.

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- SUCCESSFUL OFFEROR MUST ADVISE PURCHASER OF THE DATE AND LOCATION THAT THE FIRST TEN TRUCKS WILL BE AVAILABLE FOR INSPECTION.
- ALL OFFERS SHOULD BE RESPONSIVE TO THE ABOVE CONDITIONS AND THE ATTACHED SPECIFICATIONS IF POSSIBLE. ANY DEVIATIONS SHOULD BE CLEARLY STATED IN THE OFFERS. RECOMMENDED OPTIONAL ADDITIONS OR DELETIONS MAY BE INCLUDED SEPARATELY WITH THE OFFERS BUT MUST BE CLEARLY STATED AND PRICED AS SUCH.
- ANY TRANSACTION RESULTING FROM THIS SOLICITATION WILL BE FINANCED BY THE U.S. DEPARTMENT OF STATE. PAYMENT(S) SHALL BE MADE IN U.S. DOLLARS BY A DEPARTMENT OF STATE DIRECT LETTER OF COMMITMENT AGAINST THE DOCUMENTS REQUIRED FOR PAYMENT IN THE LETTER OF COMMITMENT. (PUBLIC VOUCHER, MANUFACTURER'S INSPECTION CERTIFICATE, INVOICE IN THREE COPIES, NEGOTIABLE ON BOARD BILL OF LADING.)

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3. SPECIFICATIONS FOR TRUCKS WITH GRAIN BODIES

TRUCKS OF 6-8 TON CARRYING CAPACITY, CONVENTIONAL CABS AND CHASSIS, 4X2 RIGHT HAND DRIVE, PLATFORM BODIES WITH SOLID GRAIN BODY SIDES AND TARPAULIN TOP COVER. VEHICLES SHALL INCLUDE ALL STANDARD FEATURES (ACCESSORIES SUCH AS RADIO, AIR CONDITIONING AND SPECIAL ITEMS LIKE SERVO-VACUUM BRAKES, AND POWER STEERING NOT REQUIRED) EXCEPT WHERE SUPERCEDED BY THE FOLLOWING MINIMUM REQUIREMENTS:

SPECIAL EQUIPMENT: DOUBLE TOW LOOPS, PINS, HOOKS, EYES, OR SHACKLES SHALL BE INSTALLED ON FRONT.

GROSS VEHICLE RATING: MINIMUM GROSS VEHICLE WEIGHT RATING SHALL BE 32,000 LBS.

CAB TO AXLE DIMENSION: CAB TO AXLE DIMENSION SHALL BE MINIMUM 120 INCHES.

FRAME: RESISTING BENDING MOMENT OF THE FRAME OFFERED SHALL BE AT LEAST 900,000 INCH POUNDS.

ENGINE: A DIESEL ENGINE OF MINIMUM 210 GROSS HORSEPOWER

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SHALL BE PROVIDED.

TRANSMISSION: TRANSMISSION SHALL BE MANUAL, MINIMUM 5 SPEEDS FORWARD AND 1 SPEED IN REVERSE.

THE FRONT AXLE SHALL BE NOT LESS THAN 9,000 LBS. GROSS AXLE WEIGHT RATING. THE REAR AXLE SHALL BE NOT LESS THAN 23,000 LBS. GROSS AXLE WEIGHT RATING.

TIRES: STEEL BELTED RADIAL TUBE TYPE TIRES SHALL BE FURNISHED, HIGHWAY TREAD ON THE FRONT AND ON/OFF ROAD
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TREAD ON THE REAR. THE TIRE SIZE SHALL BE 1100 X 20/14 PLY RATING. ONE SPARE TIRE, TUBE, AND WHEEL OR RIM SHALL BE FURNISHED, SUITABLY MOUNTED.

PERFORMANCE: TOP GEARED SPEED SHALL BE MINIMUM 51 MILES PER HOUR. VEHICLES SHALL BE ABLE TO ASCEND A GRADE OF AT LEAST 30 PERCENT IN LOW GEAR AS SHOWN IN ACCORDANCE WITH THE FOLLOWING FORMULA: (PEAK NET TORQUE X TOTAL REDUCTION X 1020) DIVIDED BY (TIRE LOADED RADIUS X GROSS VEHICLE WEIGHT RATING). THE ABOVE THREE CALCULATIONS SHALL BE SHOWN IN THE OFFER.

BRAKES: FULL AIR BRAKE SYSTEM WITH SERVICE BRAKES FRONT AND REAR WITH EMERGENCY SYSTEM SHALL BE PROVIDED. BRAKE SYSTEM SHALL BE THE STANDARD SYSTEM FOR THE MODEL AND AXLES OFFERED EXCEPT THAT THE ANTILOCK SYSTEM THAT WAS REQUIRED UNDER FMVSS 121 SHALL NOT BE FURNISHED. PARKING BRAKES SHALL BE AIR, SPRING ACTUATED.

ELECTRICAL SYSTEM: HEAVY DUTY ELECTRICAL SYSTEM SHALL BE FURNISHED.

COOLING SYSTEM: HEAVY DUTY COOLING SYSTEM SHALL BE FURNISHED.

FILTERS: BYPASS TYPE OIL FILTER SHALL BE FURNISHED. DRY TYPE AIR CLEANER WITH RESTRICTION INDICATOR SHALL BE FURNISHED.

FUEL SYSTEM: FUEL TANK OR TANKS PROVIDED SHALL HAVE A MINIMUM TOTAL CAPACITY OF 100 GALLONS.

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CAB: MANUFACTURER'S STANDARD CONVENTIONAL STEEL CAB
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SHALL BE FURNISHED. HOOD AND FENDERS MAY BE STEEL OR FIBERGLASS. CAB SHALL HAVE AN ADJUSTABLE SEAT FOR THE DRIVER. IF THE ADJUSTABLE DRIVER'S SEAT IS NOT A BENCH SEAT WITH SPACE FOR PASSENGER(S), AN INDIVIDUAL PASSENGER'S SEAT WHALL BE PROVIDED. WINDSHIELD AND OTHER GLASS SHALL BE TINTED AND SHALL CONFORM WITH U.S. FEDERAL MOTOR CARRIER SAFETY REGUALTION 393.60. CAB SHALL HAVE AN EFFICIENT VENTILATING SYSTEM. CAB SHALL ALSO INCLUDE LEFT AND RIGHT SIDE SUN VISORS. CAB SHALL ALSO INCLUDE LEFT AND RIGHT OUTSIDE WESTERN TYPE REAR VIEW MIRRORS WITH MINIMUM OF 70 SQUARE INCH REFLECTIVE AREA EACH. DASH PANEL SHALL INCLUDE, BUT NOT BE LIMITED TO, PANEL LIGHTS, LIGHTING CONTROL SWITCHES, SPEEDOMETER/ODOMETER CALIBRATED IN KILOMETERS, TACHOMETER, AMMETER OR VOLTMETER, OIL PRESSURE GAUGE, ENGINE TEMPERATURE GAUGE, FUEL GAUGE, AND HEATER/DEFROSTER CONTROLS.

LIGHTS: ALL LIGHTS REQUIRED BY U.S. DEPARTMENT OF TRANSPORTATION FOR VEHICLE HIGHWAY USE SHALL BE FURNISHED.

BUMPER: HEAVY DUTY CONSTRUCTION TYPE BUMPER SHALL BE FURNISHED.

TOOLS: A HYDRAULIC JACK, JACK HANDLE, AND OTHER TOOLS REQUIRED FOR CHANGING TIRES ON THE TRUCK OFFERED SHALL BE FURNISHED. THE BODY SHALL BE FURNISHED WITH HEAVY DUTY STEEL LONGITUDINALS, CROSSMEMBERS, AND SIDE RAILS. FLOOR SHALL BE OF MINIMUM 3/16 INCH SMOOTH STEEL AND SHALL BE SECURED BY WELDING TO CROSSMEMBERS. BODY SHALL BE SUFFICIENTLY WIDE TO COVER THE REAR TIRES. SOLID METAL SIDES, FRONT, AND REAR WITH MINIMUM INSIDE HEIGHT OF 40 INCHES SHALL BE FURNISHED. REAR SHOULD HAVE GATE OR BE REMOVEABLE FOR LOADING BAGGED GRAIN BY HAND. LOCKS SHALL BE PROVIDED TO HOLD THE BODY STAKES IN THE
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STAKE POCKETS PROVIDED IN THE PLATFORM. A TARPAULIN WITH WHICH TO COVER THE CARGO IN THE BODY SHALL BE PROVIDED. TARPAULIN SHALL BE CANVAS.

COLOR: EXTERIOR PAINT COLOR OF CAB AND BODY SHALL BE WHITE.

4. THE REQUEST FOR PROPOSALS WILL BE MAILED BY THE PAK EMB. TO THE FOLLOWING U.S. MANUFACTURERS:

- INTERNATIONAL HARVESTER
- 1707 L STREET, N.W.
- WASHINGTON, D.C. 20036
- ATTN: MILT SIMANTEL

- MACK TRUCK COMPANY
- BOX M
- ALLENTOWN, PENNSYLVANIA 18105
- ATTN: DON DEIFER

- PACCAR INTERNATIONAL
- P.O. BOX 1518
- BELLEVUE, WASHINGTON 98009
- ATTN: RAY BAKER

- GENERAL MOTORS CORPORATION
- 3044 WEST GRAND BLVD. ROOM 3-132
- DETROIT, MICHIGAN 48202
- ATTN: BILL HASLOCK

- FORD MOTOR COMPANY
- 153 HALSEY STREET
- NEWARK, NEW JERSEY 07102

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- ATTN: MATT KELLY

(RP/AR:0426C) STOESSEL

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